



REFERENCE · REFERRAL PARTNERS

Refer a seller

Your clients tell you about their plans before they speak to a broker.
Recommend us: we call them back within 48 hours, in your name.

1 minute to recommend, with the person's agreement	48 h to call them back, mentioning your name	Complimentary the valuation report offered, with no commitment
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01 REFERRAL PARTNERS

You know *someone who is selling*

An owner thinking of selling often speaks first to their notary, fiduciary, banker or someone close. With their agreement, you can recommend them to us: we call them back in your name, and you know how the sale is progressing.

Notaries, fiduciaries, bankers, insurers, property managers, architects, artisans, companies and private individuals can recommend an owner who is thinking of selling, with their agreement.

02 HOW IT WORKS

Three stages, *and your name mentioned*

I

You recommend

One minute on affinites-immobilier.ch/en/referrals, with the person's agreement. A confirmation reaches you by email.

II

We call back

Within 48 hours, mentioning your name. A complimentary valuation report is offered, with no commitment.

III

You follow

Valuation, mandate, sale: a word at each stage the person allows us to share.

03 KEEPING YOU INFORMED

You choose *what you follow*

**At every stage**

Valuation, mandate, sale: each stage the person allows us to share.

**At signing only**

A word when the sale is concluded.

**No, thank you**

You recommend, we do the rest.

**Nothing passed to third parties**

Your details are used to process the recommendation, nothing else.



04 WHAT WE ASK

Six details, *no more*

The person	First and last name, a phone number or an email address.	The property	The municipality, and the type: flat, house or villa, investment property, land, premises or business.
Timeframe	Within three months, six months, the year, or no set date.	The context	Inheritance, separation, relocation, moving to a larger home: what matters to them.
Their agreement	A box confirms they know their details are being passed on and agree to be contacted.	You	Your details, your profession, and what you wish to hear about what follows.

05 WHAT WE OFFER

What you recommend, *plainly*

Three readings of value	Comparables, hedonic model, yield: a written, sourced report, complimentary.	A fixed flat fee	No percentage, written into the mandate: 8'900 for Essentiel, 13'900 for Premium, on quotation for commercial.
A single contact	Alexandre conducts the sale himself, from valuation to handing over the keys.	A report every Monday	The seller knows, without having to ask, what has been done for the sale.

Would your client rather take the first step? They can have their property valued themselves, online, at affinites-immobilier.ch/en/valuation. Amounts excl. VAT.

We contact no one without their agreement.

Do you know *someone who is selling?*

One minute on affinites-immobilier.ch/en/referrals, with their agreement.
We call back within 48 hours, in your name.

TELEPHONE

021 312 85 58

day and night, weekends included

EMAIL

hello@affinites.ch

reply within 24 working hours



This service online

Alexandre · Affinités Immobilier
Avenue de Lavaux 70A, 1009 Pully

OUR SERVICES



Valuation



Essentiel



Premium



Commercial



Passport



Diagnostic



Representation



Property Search